

## **Broker of the Year**

The Broker of the Year Award is given to one broker or brokerage team that has demonstrated excellence in the representation of owners, sellers, buyers, and tenants in leasing or investment sale transactions. Factors considered in selecting the winner include, but are not necessarily limited to:

1. **Number and significance of transactions.** Nominees have a demonstrated track record of successful and impactful transactions.
2. **Creativity as demonstrated by transaction structure.** Nominees have demonstrated ability to overcome obstacles and develop creative solutions to meet client needs and bring transactions to closing.
3. **Volume of transactions.** Nominees have completed a significant gross volume of leasing or sales transactions as measured by both square footage and monetary value.
4. **Support of the local community.** Nominees support their communities with charitable and philanthropic activities.

Submissions should describe at least one notable transaction.

*The award considers achievements during the period of September 1, 2018 – August 31, 2019 (the “Award Period”). Any development project to be considered in association with this award must have received a certificate of occupancy during the Award Period. Any sale transaction to be considered in association with this award must have closed during the Award Period, and any lease transaction to be considered in association with this award must have been fully executed during the Award Period.*

*Please summarize your recommendation in the space provided below.*