

Office Deal of the Year • Industrial Deal of the Year • Multifamily, Retail, Hospitality, and Mixed Use Deal of the Year

The Deal of the Year Awards recognize real estate transaction or development project teams who demonstrated creativity in addressing items important to the successful completion of a transaction or project which had a significant market impact. Factors considered in selecting the winner include, but are not necessarily limited to:

1. **Impact on Market.** Nominated deals have a demonstrated transformational impact on the commercial real estate industry, as well as local economic and market conditions. Specific impacts could include effect on rents, jobs created, and market growth and absorption.
2. **Innovation.** Nominated deals show creativity in concept, land use, space utilization, lease terms, financing structures, deal structures, design, construction, tenant build-out, and achievement of unique objectives of stakeholders.
3. **Overcoming Obstacles.** Nominated deals have succeeded despite challenges posed by design, environmental matters, zoning and governmental issues, space planning challenges, and conflicting objectives of participants.

The award considers achievements during the period of September 1, 2018 – August 31, 2019 (the “Award Period”). Any development project to be considered in association with this award must have received a certificate of occupancy during the Award Period. Any sale transaction to be considered in association with this award must have closed during the Award Period, and any lease transaction to be considered in association with this award must have been fully executed during the Award Period.

Award Type

Project Name

Project Address

Seller

Landlord

Developer

Buyer

Tenant

Size/SF

Agent for Seller/Landlord

Agent for Buyer/Tenant

Description of Project

Please summarize your recommendation in the space provided below.