2020 MEMBERSHIP APPLICATION

Cincinnati/Northern KY Chapter

☐ Mr  ☐ Ms  ☐ Mrs  ☐ Dr  ☐ Prof

NAME (First M Last) NICKNAME

TITLE COMPANY WEBSITE

BUSINESS ADDRESS CITY STATE/PROVINCE ZIP/POSTAL CODE

PHONE FAX MOBILE EMAIL

HOME ADDRESS (Street address, Apt. #, City, State/Province, Zip/Postal Code) ☐ YES, please send Development magazine to my home.

Company Profile

Number of employees at my location: ☐ 1-10 ☐ 11-40 ☐ 41-75 ☐ 76-100 ☐ 101-150 ☐ Greater than 151

Area of Operations: ☐ Local ☐ Regional ☐ National ☐ International

Business Structure: (based on Federal tax purposes) ☐ Corporation ☐ Limited Liability Corporation ☐ Limited Liability Partnership ☐ Non-Profit ☐ Partnership
☐ Private REIT ☐ Public REIT ☐ Sole Proprietorship ☐ Sub Chapter

Areas of Involvement (select ALL that apply): ☐ Industrial ☐ Medical/Life Sciences ☐ Mixed-Use ☐ Multi-Family ☐ Office ☐ Retail

Square feet owned or managed: ☐ Less than 1 Million ☐ 1-2.5 Million ☐ 2.6-5 Million ☐ 5.1-7.5 Million ☐ 7.6-10 Million ☐ 10.1 Million or more

Corporate Scope of Business (select ONE):

PRINCIPAL Members are:

☐ Asset Manager ☐ Investor ☐ Owner (Property)

☐ Developer

ASSOCIATE Members are:

☐ Academician ☐ Communications ☐ Environmental ☐ Landscaper ☐ Supplier

☐ Accountant ☐ Consultant ☐ Financier ☐ Property Manager ☐ Telecomm

☐ Architect ☐ Contractor ☐ Insurance ☐ Public Official ☐ Title Company

☐ Attorney ☐ Economic Dev ☐ Interior Design ☐ Publisher ☐ Utility

☐ Broker ☐ Engineer ☐ Land Planner ☐ Service Provider

Member Profile

Specific areas in which I am primarily involved (select ALL that apply):

☐ Industrial ☐ Medical/Life Sciences ☐ Mixed-Use ☐ Multi-Family ☐ Office

☐ Retail ☐ Other

Personal Scope of Business (select ONE):

PRINCIPAL Members are:

☐ Asset Manager ☐ Investor ☐ Owner (Property)

☐ Developer

ASSOCIATE Members are:

☐ Academician ☐ Communications ☐ Environmental ☐ Landscaper ☐ Supplier

☐ Accountant ☐ Consultant ☐ Financier ☐ Property Manager ☐ Telecomm

☐ Architect ☐ Contractor ☐ Insurance ☐ Public Official ☐ Title Company

☐ Attorney ☐ Economic Dev ☐ Interior Design ☐ Publisher ☐ Utility

☐ Broker ☐ Engineer ☐ Land Planner ☐ Service Provider

Complete this application and return it to NAIOP via fax at 703-904-7942 or email membership@naiop.org. You may also complete an application online at www.naiop.org. Have questions? Call 800-456-4144.
$77.13)

Dues that may not be deducted as a business expense: $85.38)

Dues that may not be deducted as a business expense:

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To qualify, you must be 35 years of age or less (born 1984 or later).

Any individual employed by a local, state, or federal government or non-profit organization.

You must be the second or subsequent person from the organization joining the same chapter as the Public Official member.

You must be the second or third person from the organization joining the same chapter.

Any full-time student, not employed full-time, is eligible.

Any full-time professor who is not otherwise employed in the commercial real estate industry.

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Any full-time professor who is not otherwise employed in the commercial real estate industry.

Any individual employed by a local, state, or federal government or non-profit organization.

You must be the second or subsequent person from the organization joining the same chapter as the Public Official member.

Any individual employed by an organization whose primary business is development, ownership, asset management or investment. (Dues that may not be deducted as a business expense: $152.65)

The first individual employed by an organization providing products and services. (Dues that may not be deducted as a business expense: $152.65)

You must be the second or third person from the principal member firm, within the same chapter. (Dues that may not be deducted as a business expense: $85.38)

You must be the second or third person from the associate member firm, within the same chapter. (Dues that may not be deducted as a business expense: $85.38)

The fourth and each additional person within the same company and same chapter qualify for this discount. (Dues that may not be deducted as a business expense: $56.13)

To qualify, you must be 35 years of age or less (born 1984 or later). *Proof of age must accompany this application or your membership cannot be fully activated.* (Dues that may not be deducted as a business expense: $34.75)

Any full-time student, not employed full-time, is eligible. *A copy of your Student ID and current class schedule are required and must accompany this application before your membership can be fully activated.* (Dues that may not be deducted as a business expense: $31.71)

Any full-time professor who is not otherwise employed in the commercial real estate industry. (Dues that may not be deducted as a business expense: $77.13)

Any individual employed by a local, state, or federal government or non-profit organization. (Dues that may not be deducted as a business expense: $77.13)

You must be the second or subsequent person from the organization joining the same chapter as the Public Official member. (Dues that may not be deducted as a business expense: $77.13)

The following questions are optional and your responses will be held in strict confidentiality. The information will only be used to assist NAIOP in the development of new products and services. NAIOP uses this information to track trends and ensure that the needs of our diverse membership are being met.

Birthdate: ____________ Gender: □ Male □ Female

Ethnic Background:

□ African American □ Asian, Pacific Islander or Native Hawaiian

□ Hispanic □ American Indian or Native Alaskan

□ Caucasian □ Other

NAIOP memberships are individual, not by company. However, your company may choose to transfer the membership to another individual at any time if the company paid for or reimbursed you for the membership.

Signature

By signing above, I acknowledge that I will accept emails, faxes, and other communications from NAIOP.

Payment Information

NAIOP Dues $________

New Member Processing Fee (one-time) + $20

Total Payment Authorized $________

□ VISA □ MasterCard □ AMEX

Credit Card Number Exp. Date

Name of Cardholder (please print) CVV

Billing Address (if different from main contact information)

□ Check Enclosed (payable to NAIOP)

Please include application with check. Do not fax application and/or copy of check as it will not be processed without actual payment.

□ Invoice me for my membership

Your membership will become active when payment is received and processed.

* NAIOP dues are for 12 months of membership. For Federal income taxes, NAIOP dues are not deductible as a charitable contribution. However, most of the dues amount may be deducted as a business expense.

* The $20 processing fee is a one-time fee and will not appear on renewal notices.

* Questions about NAIOP’s Refund Policy? Please call the Membership Department at 800-456-4144.