



NAIOP Annual Golf Outing

NAIOP
COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
CINCINNATI/
NORTHERN KENTUCKY CHAPTER

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2021 Membership Benefits

2021 MEMBERSHIP OPPORTUNITIES

Annual Joint Keeneland Outing



2021 Board Members

- Patrick Gates,**
*2021 President,
Matrix Holdings*
- Bill Keefer,**
*President Elect
Colliers*
- Jeff Dietz,**
*2020 Past President,
BB&T/Truist Bank*
- Andrew St. Clair,**
*2019 Past President,
Eagle Realty*
- Tommy Gusweiler,**
*2019 Past President,
Prologis*
- Pete Horton,**
Terrex Development
- James Devaney,**
Relocation Strategies
- Stephanie Hack,**
Fifth Third Bank
- Adam Hemmer,**
Paul Hemmer Co.
- Carl Goertemoeller,**
Univ. of Cincinnati
- Tori Stefanou,**
Cushman Wakefield
- James Neyer,**
Al Neyer
- Melissa Johnson,**
The Port
- Ryan Reardon,**
Al Neyer
- Adrienne Ruebusch,**
Miller Valentine
- Robert Sanders,**
Sanders Development
- Natalie Gregory,**
Chapter Executive

WHY SHOULD YOU JOIN?

From developers, owners and investors, to architects, brokers, engineers and other professionals, NAIOP IS COMMERCIAL REAL ESTATE. We have the people, knowledge and education to help you find connections, stay ahead of the curve, and make deals.

- **EXCLUSIVE NETWORKING** — NAIOP's programs, events and conferences connect you to the people and opportunities you need to help propel your business forward.
- **STRATEGIC RELATIONSHIPS AT YOUR FINGERTIPS** — Our fully searchable, online databank helps you discover a partner, collaborate and succeed.
- **POWERFUL ADVOCACY** — NAIOP promotes effective public policy through our grassroots network and legislative advocacy. We work to advance legislative initiatives that will strengthen and promote the growth of the industry.
- **EXCEPTIONAL EDUCATION** — Courses when and where you need them, on the topics that matter most for your business.
- **CUTTING-EDGE RESEARCH** — Access to research on trends, opportunities and the future of commercial real estate

NAIOP membership is the best investment you can make in your commercial real estate career. Only NAIOP membership can offer a forum for leading industry education, government affairs representation, networking and business development. Individual Membership Includes:

- Free admission to most chapter events, including the Legislative Breakfast, all happy hour events, all developer spotlight events, select education events, and the annual holiday party.
- Recognition on chapter website with company and member name
- NAIOP National Forums – Join successful commercial real estate leaders in an open environment where you can share knowledge and assist each other on hot topics of interest. Forums members range from experienced executives to developing leaders.
- Online Membership Directory – Fully searchable, easy to use, and a personal profile feature that allows you to add valuable networking information.
- NAIOP's Government Affairs program is dedicated to providing members with an effective voice heard by policymakers at the local, state and federal levels.
- Access to the foremost intelligence from state and local governments.

If you are interested in supporting our local NAIOP chapter through a membership, please contact the 2021 Chapter President, Patrick Gates at 513.248.1041 patrick@mtrxholdings.com or Chapter Executive Natalie Pond at 513.807.9958 naiopcincinnati@gmail.com