Developer of the Year

The Developer of the Year Award is given to one developer that best exemplifies leadership and innovation in the Cincinnati and Northern Kentucky commercial real estate market. Factors considered in selecting the winner include, but are not necessarily limited to:

- 1. **Outstanding quality of projects and services.** Nominees and their projects demonstrate quality, innovation, and creativity that set them apart from other developers.
- 2. **Impact on Market:** Nominees and their projects have a demonstrated transformational impact on local economic and market conditions, and the commercial real estate industry.
- 3. **Financial consistency and stability**. Nominees implement successful strategies for return on investment, economic sustainability, and success.
- 4. **Ability to adapt to market conditions**. Nominees are adaptable and successful in navigating economic, community impact, demographic, and environmental conditions.
- 5. **Support of the local community.** Nominees support their communities with charitable and philanthropic activities.

Please summarize your recommendation in a Word Document. Please include any photographs you would like.

Office Deal of the Year • Industrial Deal of the Year • Multifamily, Retail, Hospitality, and Mixed Use Deal of the Year

The Deal of the Year Awards recognize real estate transaction or development project teams who demonstrated creativity in addressing items important to the successful completion of a transaction or project which had a significant market impact. Factors considered in selecting the winner include, but are not necessarily limited to:

- 1. **Impact on Market:** Nominated deals have a demonstrated transformational impact on the commercial real estate industry, as well as local economic and market conditions. Specific impacts could include effect on rents, jobs created, and market growth and absorption.
- 2. **Innovation:** Nominated deals show creativity in concept, land use, space utilization, lease terms, financing structures, deal structures, design, construction, tenant build-out, and achievement of unique objectives of stakeholders.
- 3. **Overcoming Obstacles**: Nominated deals have succeeded despite challenges posed by design, environmental matters, zoning and governmental issues, space planning challenges, and conflicting objectives of participants.

Please summarize your recommendation in a Word Document and include the following information:

Award: (Office – Industrial - Multifamily, Retail, Hospitality, and Mixed Use)

Project Name: Project Address:

Seller: Landlord: Developer: Buyer:

Tenant:

Agent for Seller/Landlord:

Agent for Buyer/Tenant:

Size/SF of Project:

Project Description:

Please include any photographs you would like.